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TO SUBMITTERS OF PROPOSALS FOR CONSIDERATION BY MICROSOFT:



This letter summarizes Microsoft Corporation's policies with respect to receipt of information and proposals from outside parties involving new products, technologies, ideas or other non-public information.

While Microsoft is not interested in purely entrepreneurial ventures or inventions, we are actively developing products in a number of technology areas and may be considering development of products related to the information that you communicate to Microsoft. For that reason, it is not possible for Microsoft to accept any confidential information regarding your proposal. Any information that is provided to us will not be treated as confidential or proprietary. Any information that is provided to us with confidential markings will be returned without review. If you still wish to submit information or proposals for our consideration please forward your materials to:

Chris James
Director of Acquisitions and New Products
Microsoft Corporation
One Microsoft Way
Redmond, WA 98052-6399

In order to assist us in our review we ask that you be certain to include in your materials the market or area of technology to which you think your idea or product is relevant. When and if we decide to proceed with a definitive project, we will document this with a formal legal agreement. Until then, it has been our experience that this arrangement works best to prevent any misunderstandings. To acknowledge that you have been advised of Microsoft's policies in this regard, please countersign this letter where indicated below and return a copy to the above address together with the materials you wish to submit. We will not be able to review your materials until we have received this executed document.

If you feel that you have a really great, world-class product, we would appreciate hearing from you again.

Sincerely Yours,

MICROSOFT CORPORATION

Cathy Walker
Administrative Manager
Office of the Executive Committee

Enclosed: All original materials, without review

Acknowledged:

I. I. I.
(Print company name)
Jinsei Yamaguchi
(Print name)
J. Y. U.
(Sign)

Title
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Date

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